

# Managed Competition Status

February 1, 2012

# Agenda

- This presentation provides status updates for the seven functions in Managed Competition
  - Publishing Services
  - Fleet Maintenance
  - Street Sweeping
  - Public Utilities Department Customer Support
  - Street & Sidewalk Maintenance
  - Landfill Operations
  - Capital Improvement Program Delivery

# Notes

- Acronyms used throughout this report include
  - PCA = Pre-Competition Assessment
  - Pre-SOW = Preliminary Statement of Work
  - SOW = Statement of Work
  - RFP = Request for Proposals
  - MCIRB = Managed Competition Independent Review Board

# Notes, cont.

- Key to symbols on schedules
  - The green vertical lines superimposed on the schedules indicate “time now”
  - The task bars with a black diamond pattern indicate activities outside the control of the Business Office, for example
    - The periods between preparing the Pre-SOW for Council Committee and Council decision
    - The proposal preparation period
    - The MCIRB’s proposal evaluation period
    - Meet and confer negotiations with labor organizations (assumed to last 5 months)
    - 90-day minimum transition period/displaced employee payroll coverage period if independent contractor is awarded a contract by Council

# Publishing Services

ID	Task Name	2010			2011										
		Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov
1	Conduct PCA (Biz Office)														
2	Develop Pre-SOW (Biz Office)														
3	Present Pre-SOW to Council (Biz Office)														
4	Develop SOW & RFP (SOW team)														
5	Develop Proposals (proposers)														
6	Evaluate Proposals (MCIRB)														
7	Evaluate MCIRB recommendation (Mayor)														
8	Obtain Council approval of changes with FY 2012 budget														
9	Meet & Confer (estimated)														
10	Transition period														

Issues/Points of interest:

- Savings incorporated into FY 2012 budget
- Meet & Confer:
  - MEA: complete
- Meet monthly to monitor performance
- Auditor preparing to review monitoring practices











# Fleet Maintenance

ID	Task Name	Start	Finish	2010			2011												2012								
				Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
1	Conduct PCA (Biz Office)	10/12/2010	12/1/2010																								
2	Develop Pre-SOW (Biz Office)	12/3/2010	12/16/2010																								
3	Present Pre-SOW to Committee & Council (Biz Office)	1/12/2011	2/1/2011																								
4	Develop RFP (SOW Team)	2/23/2011	5/26/2011																								
5	Develop Proposals (EPT)	5/27/2011	8/17/2011																								
6	Evaluate Proposals (MCIRB)	8/22/2011	10/13/2011																								
7	Brief Mayor (Biz Office)	10/13/2011	10/13/2011																								
8	Conduct Meet & Confer (as necessary)	10/14/2011	3/13/2012																								
9	Transition period	3/14/2012	9/27/2012																								

Issues/Points of interest:

- Mayor announced employee win in October 13, 2011
- Meet and confer with labor currently ongoing

# Street Sweeping

ID	Task Name	2011												2012										
		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov
1	Conduct PCA (Biz Office)																							
2	Develop Pre-SOW (Biz Office)																							
3	Present Pre-SOW to Committee & Council (Biz Office)																							
4	Develop RFP (SOW team)																							
5	Develop Proposals (proposers)																							
6	Evaluate Proposals (MCIRB)																							
7	Evaluate MCIRB recommendation (Mayor)																							
8	Meet & Confer (as necessary)																							
9	Obtain Council approval to award contract (if necessary)																							
10	Transition period																							

Issues/Points of interest:

- RFP issued September 29, 2011
- Proposals were due November 18, 2011
- Proposals are currently undergoing evaluation by the MCIRB

# Public Utilities Customer Support
















ID	Task Name	2011												2012												2013								
		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
1	Conduct PCA (Biz Office)																																	
2	Develop Pre-SOW (Biz Office)																																	
3	Present Pre-SOW to Committee, IROC and Council (Biz Office)																																	
4	Hold period for CCS																																	
5	Develop SOW & RFP (SOW team)																																	
6	Develop Proposals (proposers)																																	
7	Evaluate Proposals (MCIRB)																																	
8	Evaluate MCIRB recommendation (Mayor)																																	
9	Meet & Confer (as necessary)																																	
10	Obtain Council approval to award contract (if necessary)																																	
11	Transition period																																	

Issues/Points of interest:

- On hold due to new software stabilization and associated customer service related activities
- Will revisit Customer Care Solution status in March 2012













# Street & Sidewalk Maintenance

ID	Task Name	2011												2012												2013			
		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr
1	Conduct PCA (Biz Office)																												
2	HOLD period																												
3	Continue PCA efforts																												
4	Hold Period																												
5	Continue PCA efforts																												
6	Develop Pre-SOW (Biz Office)																												
7	Present Pre-SOW to Rules Committee and Council (Biz Office)																												
8	Develop SOW & RFP (SOW team)																												
9	Develop Proposals (proposers)																												
10	Evaluate Proposals (MCIRB)																												
11	Evaluate MCIRB recommendation (Mayor)																												
12	Meet & Confer (as necessary)																												
13	Obtain Council approval to award contract (if necessary)																												
14	Transition period																												

Issues/Points of interest:

- Pre-SOW was approved by Council on December 6, 2011
- Kick-off held for both the EPT and SOW teams on December 16, 2011
- Request for Proposals to be released in April 2012

# Landfill Operations

ID	Task Name	2011													2012												2013			
		Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar			
1	Conduct PCA (Biz Office)																													
2	Develop Pre-SOW (Biz Office)																													
3	Present Pre-SOW to Committee & Council (Biz Office)																													
4	Develop SOW & RFP (SOW team)																													
5	Develop Proposals (proposers)																													
6	Evaluate Proposals (MCIRB)																													
7	Evaluate MCIRB recommendation (Mayor)																													
8	Meet & Confer (as necessary)																													
9	Obtain Navy approval and Council approval to award contract (if necessary)																													
10	Transition period																													

Issues/Points of interest:

- Council approved Pre-SOW on September 26, 2011
- Firewall is established and teams are working
- Request for Proposals to be released in late February, 2012

# Capital Improvement Program Delivery

ID	Task Name	2011			2012												2013													
		Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct					
1	Conduct PCA (Biz Office)																													
2	Develop Pre-SOW (Biz Office)																													
3	Present Pre-SOW to Committee & Council (Biz Office)																													
4	Develop RFP (SOW team)																													
5	Develop Proposals (proposers)																													
6	Evaluate Proposals (MCIRB)																													
7	Evaluate MCIRB recommendation (Mayor)																													
8	Meet & Confer (as necessary)																													
9	Obtain Council approval to award contract (if necessary)																													
10	Transition period																													

Issues/Points of interest:

- New function announced at Rules Committee meeting on September 28, 2011
- For PCA, evaluating very large scope of the function, which includes planning, pre-design, design, project management, bid/award, construction management and inspection, and post construction activities
- PCA results will determine scope for remainder of competition